







The Proposal: To annex the entire unincorporated portion of Lambert St. Louis Airport, an area of approximately 1250 acres.

The Rationale: The City of Berkeley already has jurisdiction over roughly 20% of the airport, and most of Boeing Defense, Space, and Security.

Annexing the Airport brings efficiency of service delivery/permit approval to the Airport and Boeing, with minimal revenue impact or service disruption.

The City of Berkeley gains additional property/sales tax revenues, plus the prestige of being home to one of the nation's major Airports.



Key elements of our proposal:

- Providing efficient, fast, and dedicated municipal services to Airport and Boeing.
- Consolidating civil service delivery to both entities
- Raising revenue for the City
- Raising the City's prestige

Criteria for Airport inclusion:

- Benefit(s) to City of Berkeley
- Benefit(s) to City of STL and Boeing
- Phasing there is only one phase of annexation in this proposal

Timetable:

• The City of Berkeley intends to submit our annexation proposal on April 15th, as soon as the Boundary Commission office is open.



What is the Berkeley advantage?

- The City of Berkeley already has jurisdiction over roughly 20% of the Airport, and most of Boeing's facilities; consolidating the rest of the Airport under one jurisdiction would streamline service delivery and permitting for both.
- The City of Berkeley uses a national consultant (SafeBuilt) to review and approve building permits. As a result, we can provide first class permit review and building inspections with a significantly faster turnaround time (days and weeks, depending).
- Police and Fire services would only change at the discretion and intention of the Airport; the City of Berkeley would be able as always to assist Fire calls to industrial (non-air service related) properties on Airport property.



The Berkeley advantage, pt. 2

- The City of Berkeley intends to discuss providing dedicated ambulance service at no cost to the Airport, saving money.
- The City of Berkeley can significantly discount the permit fee for building the new terminal.

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- The City of Berkeley is prepared to discuss dedicating a major portion the additional ½ cent Economic Development Sales Tax revenue that will be generated from Airport sales back to the Airport for recruiting/marketing. We estimate this will be \$125,000 on an annual basis (based on Airport retail sales figures).
- Building permit fees lost by the County from annexation will be made up through the County's share of Berkeley's ½ cent capital improvements sales tax.



Summary of Benefits:

- More efficient services to the Airport and Boeing
- Streamlined permitting, plan review, and building inspections
- Major cost savings for municipal services and new terminal
- Minimal impact on tax revenue to County
- New dedicated revenue stream for airport marketing/recruiting
- County can reallocate permit review staff to other priorities
- A role model for city/county/municipal cooperation

In exchange for:

- New sales and property tax revenue to Berkeley
- Prestige of having Airport entirely within municipal boundaries



Thank You!

Questions?

